

# **Standards/Measurement Criteria**

**(\*\*Draft)**

## **Graphic Communications**

**Graphic Arts - Option A**

**CIP No. 10.0300**

\*These state standards are designed to be delivered in a sequence of courses. \*Standards 1-17 are to be taught as an introduction within the Graphic Communications program.

**\*\*Please note: The following CTE program Standards/Measurement Criteria are tentative until assessments are established.**

### **\*1.0 EXPLORE CAREER PATHS IN GRAPHIC COMMUNICATIONS**

- 1.1 Examine traditional, non-traditional and entrepreneurial occupational choices
- 1.2 Review graphic communications career opportunity information
- 1.3 Explain how personal choices affect career plans
- 1.4 Relate interests, skills and attitudes to career exploration in graphic communications
- 1.5 Examine the role of education in careers in graphic communications

### **\*2.0 DEMONSTRATE JOB SEARCH SKILLS**

- 2.1 Research employment opportunities in graphic communications
- 2.2 Critique a job application on line and in hard copy
- 2.3 Review professional dress, interviewing skills and resumés
- 2.4 Demonstrate the use of technology in a job search
- 2.5 Explore creative ways to make an impression in addition to a resumé
- 2.6 Explain steps in job search strategies

### **\*3.0 DEMONSTRATE EMPLOYABILITY SKILLS REQUIRED FOR THE GRAPHIC COMMUNICATIONS INDUSTRY**

- 3.1 Identify factors contributing to job success
- 3.2 Practice teamwork for a graphic communications environment
- 3.3 Demonstrate work ethics and behavior
- 3.4 Identify factors that contribute to successful performance at work
- 3.5 Discuss how social skills are helpful in obtaining and maintaining a job
- 3.6 Practice the use of technology as related to occupations in graphic communications
- 3.7 Discuss elements of professionalism
- 3.8 Examine skills needed for changing workforce demands

### **\*4.0 PRACTICE EFFECTIVE COMMUNICATION SKILLS FOR THE GRAPHIC COMMUNICATIONS WORKPLACE**

- 4.1 Interpret verbal and nonverbal communication
- 4.2 Identify barriers to effective communication in a graphic communications environment
- 4.3 Practice skills used to communicate with clients in a graphic communications workplace
- 4.4 Identify guidelines for effective written communication in letters, memos, reports and email
- 4.5 Recognize and adapt to language barriers, ethnicity and gender in a graphic communications environment

**\*5.0 PARTICIPATE IN LEADERSHIP ACTIVITIES SUCH AS THOSE SUPPORTED BY CAREER AND TECHNICAL STUDENT ORGANIZATIONS SUCH AS SkillsUSA**

- 5.1 Determine the roles and responsibilities that leaders and members bring to a graphic communications organization
- 5.2 Identify various leadership and personality styles
- 5.3 Evaluate characteristics of an effective team player in a graphic communications workplace
- 5.4 Identify characteristics of effective teams and teamwork
- 5.5 Practice techniques to involve each member of the team
- 5.6 Participate in graphic communications career development events
- 5.7 Develop a personal and professional growth plan
- 5.8 Demonstrate business etiquette and networking skills
- 5.9 Practice decision-making process

**\*6.0 EXPLORE PROBLEM SOLVING AND DECISION MAKING PROCESSES TO GRAPHIC COMMUNICATIONS SITUATIONS**

- 6.1 Practice problem-solving processes for a graphic communications environment
- 6.2 Describe methods of establishing priorities for a graphic communications workplace
- 6.3 Examine a plan of work and schedule
- 6.4 Identify need for evaluation of products/services

**\*7.0 DEMONSTRATE TECHNOLOGICAL LITERACY FOR THE GRAPHIC COMMUNICATIONS INDUSTRY**

- 7.1 Examine the uses of technology in the graphic communications field
- 7.2 Demonstrate basic usage of computers (input, storage, output)
- 7.3 Access information electronically (via Internet, CD-ROM, etc.)
- 7.4 Apply basic commands of operating system software
- 7.5 Apply appropriate file and disc management techniques
- 7.6 Understand the basics of graphics software

**\*8.0 REVIEW FINANCIAL RECORDS AND ACCOUNTS FOR A GRAPHIC COMMUNICATIONS ORGANIZATION**

- 8.1 Review an annual graphic communications business budget
- 8.2 Explain checking account records
- 8.3 Explain accounts payable and accounts receivable
- 8.4 Review expense records
- 8.5 Review payroll records/information
- 8.6 Explain project estimating

## **\*9.0 EXPLORE THE THEORY AND PRACTICE OF GRAPHIC COMMUNICATIONS**

- 9.1 Explore how planning is used to improve overall organizational performance
- 9.2 Use organizational charts to identify workplace operations of a graphic communications business and/or department within an organization
- 9.3 Review how plans and budgets are revised to meet goals and objectives within an organization

## **\*10.0 EXPLORE THE LEGAL AND ETHICAL ENVIRONMENT OF THE GRAPHIC COMMUNICATIONS INDUSTRY**

- 10.1 Explore the basic concepts involved in contract law, consumer law and consumer credit protection
- 10.2 Examine the relationship between ethics and the law for the graphic communications industry
- 10.3 Define ethical standards
- 10.4 Examine the problems related to maintaining ethical standards in situations without a clear standard
- 10.5 Identify steps for securing permission to use copyrighted materials
- 10.6 Discuss how credit is given for use of copyrighted materials
- 10.7 Identify the benefits of copyright laws
- 10.8 Review the liabilities associated with the graphic communications field

## **\*11.0 EXPLORE MARKETING PRINCIPLES FOR GRAPHIC COMMUNICATIONS OPERATIONS**

- 11.1 Identify target markets
- 11.2 Select products or services to link with customer requirements
- 11.3 Identify strategies for promoting products/services

## **\*12.0 PRACTICE SAFE WORKING PROCEDURES FOR A GRAPHIC COMMUNICATIONS ENVIRONMENT**

- 12.1 Explain appropriate safety precautions around common graphic communications job-site hazards
- 12.2 Explain the importance of the OSHA (Occupational Safety and Health Administration) standards, HazCom (Hazard Communication Standard) requirements and MSDS (Material Safety Data Sheets)
- 12.3 Recognize and demonstrate safe use of basic hand tools and chemicals for a graphic communications workplace

## **\*13.0 DEMONSTRATE DRAWING AND VISUALIZATION SKILLS REQUIRED FOR GRAPHIC COMMUNICATIONS**

- 13.1 Identify and analyze composition elements
- 13.2 Employ various types of drawing media and surfaces in traditional and digital form used in a graphic communications environment
- 13.3 Illustrate the basic elements and principles of design using traditional and digital media
- 13.4 Analyze how content and meaning are communicated in media production
- 13.5 Apply fundamentals of color theory in traditional and digital media

## **\*14.0 PRACTICE MEASUREMENT TECHNIQUES FOR GRAPHIC COMMUNICATIONS APPLICATIONS**

- 14.1 Identify common measurement tools used in graphic communications and their functions
- 14.2 Select an appropriate measurement technique for a specific measurement need
- 14.3 Select and use the appropriate measurement tool for the task
- 14.4 Determine degree of accuracy required for a specific task or situation

## **\*15.0 INPUT DATA FOR MEDIA APPLICATIONS**

- 15.1 Demonstrate the operation of hardware items that support data capture for media application software including scanner, digital camera, video input device, graphics tablet and graphics expansion
- 15.2 Select resolution for media data capture
- 15.3 Capture still images
- 15.4 Capture text and numeric data
- 15.5 Archive and manage data for a variety of media application software

## **\*16.0 OUTPUT DATA FROM MEDIA APPLICATIONS**

- 16.1 Demonstrate the operation of hardware items that support data output from media application software such as printer, projector, etc.
- 16.2 Optimize data output for specific uses
- 16.3 Output still images
- 16.4 Output text and numeric data

## **\*17.0 CREATE DIGITAL MEDIA PRODUCTS**

- 17.1 Select and communicate information in an appropriate digital format
- 17.2 Select appropriate productivity tool for solving a specific problem
- 17.3 Produce a multi-page product for print and digital distribution
- 17.4 Design, produce and evaluate a communication product using technology
- 17.5 Combine images, sound, text and visual transitions in a single production
- 17.6 Use computer-based tools to create printed media products

## **18.0 DEVELOP AN INDIVIDUAL CAREER PLAN FOR THE GRAPHIC COMMUNICATIONS INDUSTRY**

- 18.1 Investigate graphic communications career options including freelance and entrepreneurship
- 18.2 Develop career goals based on interests, aptitudes and research
- 18.3 Review and revise plans/goals on annual basis
- 18.4 Manage personal and career goals
- 18.5 Describe factors that contribute to job satisfaction and success

## **19.0 PREPARE FOR EMPLOYMENT IN THE GRAPHIC COMMUNICATIONS INDUSTRY**

- 19.1 Develop a résumé
- 19.2 Create an e-résumé
- 19.3 Develop an electronic and traditional portfolio of work samples to support a résumé
- 19.4 Complete job application process
- 19.5 Research graphic communications companies as potential employers
- 19.6 Demonstrate interviewing skills, including pre-interview preparation and post-interview follow-up

## **20.0 PARTICIPATE IN GRAPHIC COMMUNICATIONS WORK-BASED LEARNING EXPERIENCES**

- 20.1 Use technology appropriate for the job
- 20.2 Demonstrate positive work behaviors
- 20.3 Demonstrate positive interpersonal behaviors
- 20.4 Demonstrate safe and healthy work behaviors
- 20.5 Adapt to changes in the workplace
- 20.6 Participate in a variety of work-based experiences, paid or non-paid

## **21.0 DEMONSTRATE ORAL COMMUNICATION SKILLS APPLICABLE TO THE GRAPHIC COMMUNICATIONS FIELD**

- 21.1 Conduct formal and informal research to collect appropriate topical information
- 21.2 Use questioning techniques to obtain needed information from audience
- 21.3 Interpret oral and nonverbal communications of audience
- 21.4 Demonstrate active listening during communications
- 21.5 Demonstrate appropriate use of technologies for a formal presentation
- 21.6 Prepare and deliver presentation
- 21.7 Deliver presentation incorporating the appropriate verbal and nonverbal communication techniques
- 21.8 Demonstrate effective telephone technique

## **22.0 DEMONSTRATE WRITTEN COMMUNICATION SKILLS APPLICABLE TO THE GRAPHIC COMMUNICATIONS FIELD**

- 22.1 Conduct formal and informal research to collect appropriate topical information
- 22.2 Organize information and develop an outline
- 22.3 Write business communication using appropriate format for the situation
- 22.4 Using appropriate technology, prepare draft document using established rules for grammar, spelling and sentence construction
- 22.5 Utilize multiple technologies for written and presentation communications

## **23.0 EVALUATE THE ROLE OF SMALL BUSINESSES INCLUDING FREELANCE GRAPHIC COMMUNICATIONS IN THE ECONOMY**

- 23.1 Evaluate the role of small graphic communications business on local, state, national and international economies
- 23.2 List the factors, including personal traits, which contribute to the success of a graphic communications small business
- 23.3 Compare and contrast the advantages and disadvantages of sole proprietorships, partnerships and corporations
- 23.4 Research a business plan of an existing graphic communications business
- 23.5 Analyze the relationship of customer service and customer satisfaction on the success of a business

## **24.0 DEMONSTRATE BUSINESS AND FINANCIAL MANAGEMENT PRACTICES NEEDED FOR FREELANCE ARTISTS AND ENTREPRENEURS**

- 24.1 Evaluate a budget based on an existing enterprise's business plan
- 24.2 Review financial information for decision making and planning
- 24.3 Research insurance and benefit needs for a graphic communications business
- 24.4 Describe the impact of quality business communications on the success of an organization

## **25.0 PARTICIPATE IN LEADERSHIP ACTIVITIES SUCH AS THOSE SUPPORTED BY CAREER AND TECHNICAL STUDENT ORGANIZATIONS SUCH AS SkillsUSA**

- 25.1 Determine the roles and responsibilities that leaders and members bring to an organization
- 25.2 Evaluate characteristics of effective teams
- 25.3 Evaluate characteristics of an effective team player
- 25.4 Practice techniques to involve each member of the team
- 25.5 Demonstrate teamwork
- 25.6 Practice effective meeting management
- 25.7 Demonstrate business etiquette
- 25.8 Practice decision-making process

## **26.0 USE PROFESSIONAL BUSINESS SKILLS OF THE GRAPHIC COMMUNICATIONS INDUSTRY**

- 26.1 Identify education and training required to work in various graphic communications careers
- 26.2 Identify markets and types of businesses in graphic communications
- 26.3 Use industry terms and vocabulary in appropriate context
- 26.4 Investigate works of respected designers and photographers
- 26.5 Critique art and design work for technique, content, aesthetics, use of materials and problem solving
- 26.6 Use professional practices of graphic communications industries
- 26.7 Integrate customer relations skills in face-to-face and electronic communications
- 26.8 Create and present a professional portfolio

## **27.0 PRACTICE LEGAL AND ETHICAL BEHAVIOR REQUIRED FOR THE GRAPHIC COMMUNICATIONS INDUSTRY**

- 27.1 Model ethical conduct in what is written, spoken or presented in a visual manner
- 27.2 Explain copyright law, work-for-hire, and other accepted business practices applicable to a graphic communications workplace
- 27.3 Differentiate stock photography and royalty free internet and print materials
- 27.4 Evaluate the need for signed release forms
- 27.5 Explain procedures for the use of proprietary information
- 27.6 Practice an appropriate work ethic

## **28.0 PRACTICE SAFETY RULES AND PROCEDURES FOR THE GRAPHIC COMMUNICATIONS WORKPLACE**

- 28.1 Follow approved shop dress code for safe operation, including personal safety equipment
- 28.2 Comply with OSHA safety regulations and practices
- 28.3 Understand approved methods to dispose of waste materials
- 28.4 Locate and read Material Safety Data Sheets (MSDS)
- 28.5 Follow safety procedures when operating graphic communications equipment
- 28.6 Read and follow instructions on warning labels
- 28.7 Demonstrate a working knowledge of the safety color code
- 28.8 Explain the right-to-know law

## **29.0 MANAGE BASIC COMPUTER CONCEPTS, OPERATIONS, AND APPLICATIONS**

- 29.1 Use digital image preparation and output equipment
- 29.2 Use basic electronic publishing equipment
- 29.3 Apply basic commands of operating system software
- 29.4 Apply file and disk management techniques
- 29.5 Use industry-accepted software applications for word processing, graphics, image editing, scanning and page layout
- 29.6 Access and use the Internet for file transfer
- 29.7 Differentiate terminology referring to input, screen and output resolution
- 29.8 Optimize files for digital or print output



## **30.0 APPLY MATHEMATICAL CONCEPTS TO PROBLEMS IN GRAPHIC COMMUNICATIONS**

- 30.1 Use measurement systems common to the graphic communications industry
- 30.2 Use measurement tools common to the printing industry
- 30.3 Solve graphic measurement conversion problems
- 30.4 Solve ratio and proportion problems
- 30.5 Solve paper cutting problems

## **31.0 APPLY PRINCIPLES OF JOB PLANNING AND LAYOUT TO GRAPHIC COMMUNICATIONS CUSTOMER SPECIFICATIONS**

- 31.1 Sequence the production work flow from initial need to a final product
- 31.2 Practice customer service functions
- 31.3 Explain the production information on a job ticket/jacket
- 31.4 Prepare a production information job ticket/jacket
- 31.5 Practice questions to understand client needs
- 31.6 Follow instruction to produce, modify or output files according to a customer supplied criteria

## **32.0 DEMONSTRATE DIGITAL IMAGE PREPARATION**

- 32.1 Produce digital images using digital image capture equipment
- 32.2 Import a scanned image or digital camera photo into a digital imaging application
- 32.3 Select resolution, pixel depth and image type for scanned images
- 32.4 Select appropriate commands and menus of scanning software
- 32.5 Select appropriate commands, menus and palettes for a digital imaging application
- 32.6 Create a digital image according to specifications using an imaging application
- 32.7 Enhance digital images using painting and editing tools
- 32.8 Edit a digital image using editing, filtering, multiple layers and masking techniques
- 32.9 Apply principles and elements of design to digital image processing
- 32.10 Apply color theory to digital image processing
- 32.11 Differentiate RGB, CMYK, LAB color, grayscale and web color
- 32.12 Convert file formats
- 32.13 Optimize digital images and select file formats as specified for end-use requirements
- 32.14 Select appropriate mode and resolution for digital or print output

## **33.A INTEGRATE THE PRINCIPLES AND ELEMENTS OF DESIGN IN GRAPHIC APPLICATIONS**

- 33.1a Apply principles and elements of design in production
- 33.2a Create a design for commercial application including print collateral, logo and direct mail
- 33.3a Create a design according to specifications
- 33.4a Enhance a design using manipulated type or special effects type
- 33.5a Select appropriate commands, menus and palettes for a graphics application
- 33.6a Enhance a design using editing, filtering, multiple layers and masking techniques in a graphics application



### **34.A APPLY COLOR PRINCIPLES TO THE PREPARATION, PRODUCTION, EVALUATION, AND CORRECTION OF COLOR PRINTING**

- 34.1a Apply color theory to digital image processing
- 34.2a Differentiate RGB, CMYK, LAB color, grayscale and web color as it relates to the printing industry
- 34.3a Produce and print color separations for both spot and process color (CMYK) design projects
- 34.4a Use an ink color chart to prepare inks for printing
- 34.5a Prepare a color proof
- 34.6a Produce single color and multi-color jobs on various substrates
- 34.7a Evaluate proofs on single and multi-color jobs for color quality, close register work and trapping

### **35.A APPLY BASIC KNOWLEDGE OF ELECTRONIC PUBLISHING**

- 35.1a Flow copy from word processing program to page layout program according to job specifications
- 35.2a Set text with appropriate margins, formatting, gutters, leading, headings, trims and folds
- 35.3a Place an image in a page layout document
- 35.4a Select typography/fonts for style, size and format to solve a problem
- 35.5a Typeset letter, word and line spacing to enhance layout
- 35.6a Proofread document
- 35.7a Prepare document for press indicating bleed, color breaks, image details, varnish areas, etc.
- 35.8a Create a multi-page publication to specification using an electronic publishing application
- 35.9a Output files in PDF format

### **36.A PERFORM IMAGE ASSEMBLY AND PLATEMAKING**

- 36.1a Identify and explain the use of image assembly equipment, materials, hand tools and supplies
- 36.2a Create a composite or mock up
- 36.3a Demonstrate appropriate proofing methods and marks
- 36.4a Review the use of platemaking equipment and tools
- 36.5a Explain the procedures for making metal, photo direct or electrostatic plates
- 36.6a Use exposure control devices
- 36.7a Produce a plate for offset printing

### **37.A ANALYZE THE PRIMARY COMPONENTS, PRINCIPLE FUNCTIONS AND PURPOSES OF DIFFERENT PRINTING PROCESSES (E.G., LITHOGRAPHY, SCREEN, ETC.)**

- 37.1a Summarize the process steps in each of the major printing processes
- 37.2a Explore the tools and equipment used in each of the major printing processes
- 37.3a Compare the advantages and disadvantages of each major printing process
- 37.4a Identify the market segments of each major printing process
- 37.5a Identify the products produced by each major printing process

## **38.A PERFORM BASIC PRESS OPERATIONS TO PRODUCE MULTICOLOR PRINTED MATERIAL**

- 38.1a Set up a press for a printing run
- 38.2a Operate the inking system
- 38.3a Manage press chemistry which includes ink tack, fountain solutions, solvents, dryers, etc.
- 38.4a Select paper for a job analyzing parent sizes, grain direction, grades and classes and reading a paper swatch
- 38.5a Operate a press
- 38.6a Print and maintain register
- 38.7a Demonstrate the ability to maintain and troubleshoot common operating problems on a printing system

## **39.A DEMONSTRATE BASIC FINISHING AND DISTRIBUTION**

- 39.1a Set up, adjust and operate a paper cutter
- 39.2a Set up, adjust and operate a paper folder
- 39.3a Set up and operate a stitcher
- 39.4a Set up, adjust and operate a paper drill
- 39.5a Demonstrate proper hand folding techniques
- 39.6a Compare binding processes and techniques
- 39.7a Explain saddle stitching and perfect binding
- 39.8a Demonstrate adhesive binding
- 39.9a Assemble “carbonless” paper forms